

	CHC 10/31/21	CHC 10/31/21 Pct	CHC 12/31/21 Proj	CHC Proj 12/31/21 Pct	Overall 2022 Budget	Overall 2022 Budget Pct	Overall 2021 Budget	Overall 2021 Budget Pct
41100 Hospice Medicare Benefit	16,365,548	74.96%	19,750,000	76.73%	20,778,627	83.10%	23,686,220	85.98%
41200 Medicaid Hospice Benefit	164,435	0.75%	200,000	0.78%	235,782	0.94%	204,355	0.74%
41300 Private Insurance Hospice Benefit	860,113	3.94%	1,000,000	3.89%	1,229,643	4.92%	1,540,983	5.59%
41400 Self-Pay Hospice Benefit	91,954	0.42%	95,000	0.37%	94,280	0.38%	81,576	0.30%
41500 Hospice House Room & Board		0.00%		0.00%	6,619	0.03%	7,402	0.03%
42100 Medicare Home Health	456,730	2.09%	550,000	2.14%	418,488	1.67%	220,321	0.80%
42200 Medicaid Home Health	6,172	0.03%	7,500	0.03%	10,968	0.04%	978	0.00%
42300 Private Insurance Home Health	102,690	0.47%	120,000	0.47%	119,419	0.48%	303	0.00%
42400 Self-Pay Home Health	113	0.00%	125	0.00%	0	0.00%	7,745	0.03%
<b>Total Operating Revenue</b>	<b>18,047,755</b>	<b>82.66%</b>	<b>21,722,625</b>	<b>84.39%</b>	<b>22,893,826</b>	<b>91.56%</b>	<b>25,749,883</b>	<b>93.48%</b>
46000 Contributions and Fundraising		0.00%		0.00%		0.00%		0.00%
47000 Planned Giving		0.00%		0.00%		0.00%		0.00%
<b>Total Development Income</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0.00%</b>
48000 Investment Income		0.00%		0.00%		0.00%		0.00%
49100 Interest Income	5,705	0.03%	7,500	0.03%	10,000	0.04%	15,000	0.05%
49200 Beneficial Interest in Hospice Foundation	3,454,546	15.82%	3,624,435	14.08%	1,775,659	7.10%	1,507,219	5.47%
49900 Center for Adult Day Services	175,245	0.80%	215,000	0.84%	300,000	1.20%	250,000	0.91%
49950 GPIC Mgmt Revenue								
49951 GPIC Grant Revenue								
49952 GPIC Other Revenue								
49990 Miscellaneous & Other Income	150,050	0.69%	170,000	0.66%	25,000	0.10%	25,000	0.09%
<b>Total Investment, Interest, and Other Income</b>	<b>3,785,546</b>	<b>17.34%</b>	<b>4,016,935</b>	<b>15.61%</b>	<b>2,110,659</b>	<b>8.44%</b>	<b>1,797,219</b>	<b>6.52%</b>
<b>Total Revenue</b>	<b>21,833,301</b>	<b>100.00%</b>	<b>25,739,560</b>	<b>100.00%</b>	<b>25,004,485</b>	<b>100.00%</b>	<b>27,547,101</b>	<b>100.00%</b>

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50000 Salary & Wages	9,660,653	55.42%	11,639,341	55.42%	13,022,047	56.65%	13,229,166	53.06%
50100 Temporary Staff	321,264	1.84%	387,065	1.84%	150,000	0.65%	210,000	0.84%
50200 Employment Expenses	2,279,149	13.07%	2,745,963	13.07%	2,893,177	12.59%	3,546,023	14.22%
50300 Education	18,973	0.11%	22,859	0.11%	56,400	0.25%	143,250	0.57%
50400 Travel	274,961	1.58%	331,278	1.58%	329,500	1.43%	399,000	1.60%
51000 Supplies Inventory	327,766	1.88%	394,899	1.88%	420,000	1.83%	360,000	1.44%
51100 HMB Direct Care Costs	1,533,080	8.79%	1,847,084	8.79%	1,927,383	8.38%	2,628,000	10.54%
51200 MHB Direct Care Costs	30,201	0.17%	36,387	0.17%	21,234	0.09%	34,675	0.14%
51300 PHB Direct Care Costs	166,779	0.96%	200,939	0.96%	111,070	0.48%	182,500	0.73%
51400 SHB Direct Care Costs	46,200	0.27%	55,663	0.27%	65,335	0.28%	65,700	0.26%
51500 Hospice House Expenses	15,095	0.09%	18,187	0.09%	21,000	0.09%	30,000	0.12%
51600 Hospice Outreach	15,402	0.09%	18,557	0.09%	26,500	0.12%	26,500	0.11%
52000 Office Costs	137,324	0.79%	165,451	0.79%	199,999	0.87%	235,250	0.94%
52100 Dues	65,730	0.38%	79,193	0.38%	97,750	0.43%	97,750	0.39%
52200 Insurance	219,560	1.26%	264,530	1.26%	276,250	1.20%	212,500	0.85%
53000 Public Awareness	114,378	0.66%	137,805	0.66%	350,000	1.52%	391,920	1.57%
54000 Professional Fees	183,157	1.05%	220,671	1.05%	331,250	1.44%	181,250	0.73%
54100 Software Maintenance	309,919	1.78%	373,396	1.78%	417,140	1.81%	471,700	1.89%
55000 Volunteer Awards and Expenses	10,781	0.06%	12,989	0.06%	15,000	0.07%	15,000	0.06%
56000 Building & Grounds	516,693	2.96%	622,522	2.96%	691,700	3.01%	702,500	2.82%
56100 Telephone	359,051	2.06%	432,592	2.06%	437,500	1.90%	503,500	2.02%
56200 Depreciation	385,974	2.21%	465,029	2.21%	681,000	2.96%	644,950	2.59%
57000 Bad Debt	117,733	0.68%	141,847	0.68%	114,469	0.50%	257,499	1.03%
58000 Miscellaneous	81,478	0.47%	98,166	0.47%	105,000	0.46%	105,000	0.42%
58100 CADS Expenses	241,713	1.39%	291,220	1.39%	228,000	0.99%	260,000	1.04%
58110 Interest	0	0.00%	0	0.00%	0	0.00%	0	0.00%
<b>Total Operating Expenses</b>	<b>17,433,014</b>	<b>100.00%</b>	<b>21,003,631</b>	<b>100.00%</b>	<b>22,988,703</b>	<b>100.00%</b>	<b>24,933,633</b>	<b>100.00%</b>
59000 Fundraising		0.00%		0.00%		0.00%		0.00%
<b>Total Expenses</b>	<b>17,433,014</b>	<b>100.00%</b>	<b>21,003,631</b>	<b>100.00%</b>	<b>22,988,703</b>	<b>100.00%</b>	<b>24,933,633</b>	<b>100.00%</b>
<b>Net Gain</b>	<b>4,400,287</b>	<b>20.15%</b>	<b>4,735,929</b>	<b>18.40%</b>	<b>2,015,782</b>	<b>8.06%</b>	<b>2,613,468</b>	<b>9.49%</b>
<b>Beneficial Interest in Foundation</b>	<b>3,454,546</b>	<b>15.82%</b>	<b>3,624,435</b>	<b>14.08%</b>	<b>1,775,659</b>	<b>7.10%</b>	<b>1,507,219</b>	<b>5.47%</b>
<b>Net w/o Beneficial Interest in Foundation</b>	<b>945,741</b>	<b>5.15%</b>	<b>1,111,494</b>	<b>5.03%</b>	<b>240,123</b>	<b>1.03%</b>	<b>1,106,250</b>	<b>4.25%</b>
<i>Capital Expenditures</i>			<b>75,000</b>		<b>559,300</b>		<b>451,300</b>	