

	CHC 10/31/19	CHC 10/31/19 Pct	CHC 12/31/19 Proj	CHC Proj 12/31/19 Pct	Overall 2020 Budget	Overall 2020 Budget Pct	Overall 2019 Budget	Overall 2019 Budget Pct
41100 Hospice Medicare Benefit	17,634,403	78.80%	21,250,000	80.11%	22,361,181	87.31%	20,451,001	86.47%
41200 Medicaid Hospice Benefit	163,015	0.73%	185,000	0.70%	185,715	0.73%	294,270	1.24%
41300 Private Insurance Hospice Benefit	1,072,342	4.79%	1,250,000	4.71%	1,599,302	6.24%	1,280,224	5.41%
41400 Self-Pay Hospice Benefit	69,176	0.31%	75,000	0.28%	77,522	0.30%	75,746	0.32%
41500 Hospice House Room & Board	13,181	0.06%	15,000	0.06%	8,983	0.04%	6,228	0.03%
42100 Medicare Home Health	195,482	0.87%	250,000	0.94%	236,279	0.92%	221,622	0.94%
42200 Medicaid Home Health	207	0.00%	500	0.00%	311	0.00%	0	0.00%
42300 Private Insurance Home Health	34,522	0.15%	40,000	0.15%	39,085	0.15%	17,993	0.08%
42400 Self-Pay Home Health	5,819	0.03%	7,500	0.03%	6,859	0.03%	1,756	0.01%
Total Operating Revenue	19,188,147	85.75%	23,073,000	86.99%	24,515,236	95.72%	22,348,841	94.49%
46000 Contributions and Fundraising		0.00%		0.00%		0.00%		0.00%
47000 Planned Giving		0.00%		0.00%		0.00%		0.00%
Total Development Income	0	0.00%	0	0.00%	0	0.00%	0	0.00%
48000 Investment Income		0.00%		0.00%		0.00%		0.00%
49100 Interest Income	6,988	0.03%	10,000	0.04%	8,400	0.03%	12,000	0.05%
49200 Beneficial Interest in Hospice Foundation	2,858,641	12.77%	3,057,206	11.53%	687,303	2.68%	801,430	3.39%
49900 Center for Adult Day Services	304,425	1.36%	360,000	1.36%	375,000	1.46%	465,000	1.97%
49950 GPIC Mgmt Revenue								
49951 GPIC Grant Revenue								
49952 GPIC Other Revenue								
49990 Miscellaneous & Other Income	19,533	0.09%	25,000	0.09%	25,000	0.10%	25,000	0.11%
Total Investment, Interest, and Other Income	3,189,587	14.25%	3,452,206	13.01%	1,095,703	4.28%	1,303,430	5.51%
Total Revenue	22,377,734	100.00%	26,525,206	100.00%	25,610,940	100.00%	23,652,271	100.00%

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50000 Salary & Wages	9,481,301	55.11%	11,400,000	54.97%	12,795,242	53.70%	11,520,366	52.32%
50100 Temporary Staff	231,647	1.35%	265,000	1.28%	275,000	1.15%	350,000	1.59%
50200 Employment Expenses	2,051,114	11.92%	2,500,000	12.06%	2,933,927	12.31%	2,689,258	12.21%
50300 Education	67,636	0.39%	90,000	0.43%	143,250	0.60%	142,500	0.65%
50400 Travel	307,460	1.79%	375,000	1.81%	399,000	1.67%	434,000	1.97%
51000 Supplies Inventory	226,627	1.32%	300,000	1.45%	325,000	1.36%	345,000	1.57%
51100 HMB Direct Care Costs	2,209,127	12.84%	2,650,000	12.78%	2,858,460	12.00%	2,691,693	12.22%
51200 MHB Direct Care Costs	18,546	0.11%	27,500	0.13%	30,195	0.13%	31,390	0.14%
51300 PHB Direct Care Costs	259,223	1.51%	300,000	1.45%	223,443	0.94%	188,340	0.86%
51400 SHB Direct Care Costs	59,858	0.35%	70,000	0.34%	72,468	0.30%	70,628	0.32%
51500 Hospice House Expenses	26,084	0.15%	32,500	0.16%	28,000	0.12%	25,000	0.11%
51600 Hospice Outreach	21,104	0.12%	30,000	0.14%	26,500	0.11%	84,000	0.38%
52000 Office Costs	142,635	0.83%	165,000	0.80%	227,750	0.96%	265,774	1.21%
52100 Dues	60,875	0.35%	72,000	0.35%	80,750	0.34%	93,500	0.42%
52200 Insurance	178,127	1.04%	195,000	0.94%	212,500	0.89%	242,250	1.10%
53000 Public Awareness	233,358	1.36%	250,000	1.21%	390,315	1.64%	420,444	1.91%
54000 Professional Fees	85,518	0.50%	100,000	0.48%	137,250	0.58%	137,250	0.62%
54100 Software Maintenance	180,193	1.05%	200,000	0.96%	405,700	1.70%	245,700	1.12%
55000 Volunteer Awards and Expenses	14,869	0.09%	15,000	0.07%	17,500	0.07%	17,500	0.08%
56000 Building & Grounds	349,386	2.03%	450,000	2.17%	641,760	2.69%	545,733	2.48%
56100 Telephone	376,747	2.19%	425,000	2.05%	436,900	1.83%	354,150	1.61%
56200 Depreciation	184,455	1.07%	300,000	1.45%	555,650	2.33%	535,900	2.43%
57000 Bad Debt	141,206	0.82%	175,000	0.84%	245,152	1.03%	223,488	1.01%
58000 Miscellaneous	93,020	0.54%	100,000	0.48%	105,000	0.44%	90,000	0.41%
58100 CADS Expenses	205,325	1.19%	250,000	1.21%	260,000	1.09%	275,000	1.25%
58110 Interest	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Total Operating Expenses	17,205,441	100.00%	20,737,000	100.00%	23,826,712	100.00%	22,018,862	100.00%
59000 Fundraising		0.00%		0.00%		0.00%		0.00%
Total Expenses	17,205,441	100.00%	20,737,000	100.00%	23,826,712	100.00%	22,018,862	100.00%
Net Gain	5,172,293	23.11%	5,788,206	21.82%	1,784,227	6.97%	1,633,409	6.91%
Beneficial Interest in Foundation	2,858,641	12.77%	3,057,206	11.53%	687,303	2.68%	801,430	3.39%
Net w/o Beneficial Interest in Foundation	2,313,652	11.85%	2,731,000	11.64%	1,096,924	4.40%	831,978	3.64%

Capital Expenditures

275,000

620,000

369,150