

# To the St. Joseph, Marshall, Elkhart, Fulton, Starke, LaPorte Kosciusko and LaGrange County Communities:

Thanks to your continued support, 2006 was record setting for your local not-for-profit hospice and palliative care agency. We served 1,428 patients and their families, the most of any single calendar year in our history and 6% more than 2005. Since our humble beginnings of caring for patients back in 1980, we have now surpassed the 14,000 patient mark. Over the course of 26 years, 54% of those patients have been seen in just the last seven years alone. However, we are really not talking about numbers. We're talking about people, our patients, and keeping our promises as we address their individual needs. Today we are meeting our mission for more people than at any other time in our history. All of us should be proud of what we have accomplished together. We continue to serve more patients than any other hospice program in Indiana.

Steven Covey once said, "The key is not to prioritize what's on your schedule, but to schedule your priorities." At the Center for Hospice and Palliative Care (CHAPC) we have always understood the priority is our patients and families and their care is why we're here. The quality of that care is more important than anything. During 2006, for the first time in three years, we received our hospice license inspection from the Indiana State Department of Health. Three years is a long time and can give an organization ample opportunity to stray away from its core quality competencies. It's natural not to worry about how you look when nobody is looking. Nevertheless, following several days of investigations, patient visits in Hospice House, nursing homes, and residential home settings along with numerous clinical record reviews and further examinations, we received another "perfect score." In fact, going back as far as 1992, we have received "no deficiencies" for our hospice care services during all of the inspections over nearly 15 years.

In the area of community financial support, we were grateful to have had another wonderful year. We received 12,713 individual gifts from 9,776 separate donors. We are now in receipt of and processing an average of more than 1,000 gifts every month. Through our regular fundraising campaigns, gifts to CHAPC for 2006 totaled \$885,961. This is down from the previous year, but for a very good reason. In 2005, we received several unexpected bequest gifts, one of which was nearly a half million dollars. Of course, all donations allow us to carry on our longtime pledge that no person will ever be turned away for hospice care due to an inability to pay for that care. The charity CHAPC receives from others goes right back

into the homes of many of our patients and families. For 2006 we estimate CHAPC gave away or was not reimbursed for \$832,427 in products and services -- another record breaking year and especially remarkable when considering we gave away 7.3% more during 2006 than in 2005 and we did it with fewer donations.

During 2006, CHAPC hospice volunteers went to the ends of the earth for us. They spent 27,528 hours visiting patients and providing respite for caregivers, going into nursing homes to assist with patient care, having a regular shift in Hospice House, helping in one of our business offices, making bereavement phone calls, helping with fundraising projects, assisting with donor thank you mailings and in many other ways. They did all this while driving a record 85,434 miles to serve. Not only did they go to the ends of the earth, they went the distance around the world nearly three and a half times! Their efforts and the cost savings which we are required to report to Medicare each year totaled \$470,912 for 2006. We cannot say enough about our volunteers' dedication or thank them enough for all the hours and the miles. They continue to make a profound difference in the lives of our patients and in the ongoing capabilities of this agency.

Our goal at the Center for Hospice and Palliative Care is not to change the entire world, but to simply change the world of those hospice patients whose paths we cross. Many of you reading this did that in 2006. Many of you are doing it today. Many of you will do it tomorrow, and the next day, and the next. One day at a time. One person at a time. One moment at a time. Thank you for making these moments matter so much to so many.

Gratefully,

Mark M Murray President / CEO

Michael J. Wargo Volunteer Board Chairman



## **Our Mission**

To improve the quality of living.

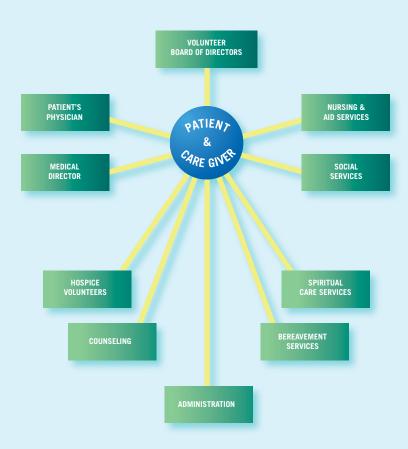
## Our Values

Compassion, Dignity, Integrity, Innovation, Quality, Service, Stewardship

## Our Vision

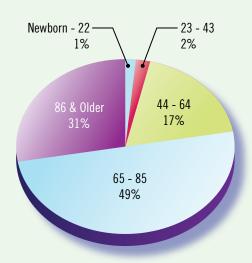
To be the premiere hospice and palliative care organization for all end-of-life issues.

## Our Team

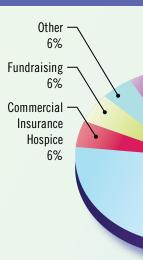


# Financial Summary for 2006

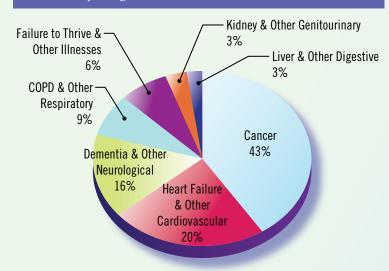
## Patients by Age



# Total Revenue by Typ



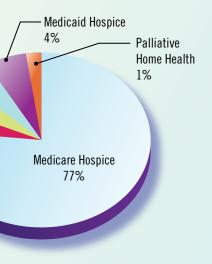
## Patients by Diagnosis



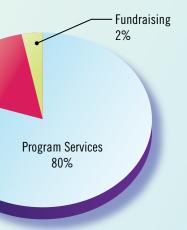
# Total Expenses by Ty



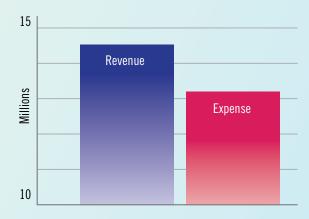
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# Total Revenue vs. Total Expenses



#### **Independent Audit**

We have audited the accompanying statements of financial position of The Center for Hospice and Palliative Care, Inc. as of December 31, 2006 and 2005, and the related statements of activities, net assets, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility it to express an opinion on these financial statements based on our audits.

We conducted out audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position for The Center for Hospice and Palliative Care, Inc. as of December 31, 2006 and 2005, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.



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The Center for Hospice and Palliative Care serves Elkhart, Fulton, Kosciusko, LaGrange, La Porte, Marshall, St. Joseph and Starke Counties in Northern Indiana.

For more information, call or visit us online

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2901 East Bristol Street, Suite C • Elkhart, IN 46514 (574) 264-3321 • (866) 264-3321 • Fax: (574) 264-5892

#### Life Transition Center

215 Red Coach Drive • Mishawaka, Indiana 46545 (574) 255-1064 • Fax: (574) 255-1452

www.centerforhospice.org